



Palette partners with ONEA, the leading Invoice Processing supplier in BeNeFraLux

Palette Software & Consulting AB has entered into a partnership with ONEA, the leading supplier of inbound- and outbound invoice management solutions in Belgium, Netherlands and France.

Enjoying an almost 25% market share, Palette is Sweden's market leader in the field of electronic processing of supplier invoices. The company has 600 multi-industry customers in 33 countries. These include the car manufacturers Mercedes, BMW, Toyota and Land Rover, and other leading brands such as Stena Line, Barco, Shell, Schenker Logistics, Group 4 Securicor, Abbott, Adecco, Hoya Lens, Selecta, E-on and Komatsu.

ONEA is a fast-growing invoice automation market leader and developed the first legal archiving tool for invoices called **Scanpro**. The company was established in 2005 and has in a short time period established itself as the market leading independent supplier representing leading technology suppliers.

Choosing Baltzar Business Arena as the new invoice management solution, ONEA is making an important decision for the future. Managing Partner Filip Vranckx says "We wanted to distinct ourselves from the others and when we started looking into the Palette product, we were extremely impressed with both the technology and the people behind the product."

Filip Vranckx is very enthusiastic about the new relationship. He continues: "We pride ourselves in partnering up with best of breed technology suppliers. We firmly believe in offering the highest degree of knowledge in the field of invoice management as we fully realize that every customer is different. The Palette products are built on a very modern software platform, which smartly allows us to configure and cater for customer specific needs."

Palette is well-regarded in international technology circles and holds Microsoft's highest partner accreditation, Gold Certified Partner, for its Baltzar technology. Baltzar Business Arena includes procurement and purchase management, the capture of a range of document types, and invoice automation and processing. Palette is widely recognized as having the most automated approach to invoice matching and automation.

Lars Ola Petters, Managing Director of Palette, states: "We are very excited about this new partnership. ONEA has achieved remarkable results by building a market presence in the benefralux and we highly respect what they have achieved."

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About Palette Software & Consulting AB www.palette.se or www.baltzar.com

Established in 1993 and privately owned, Palette is a fast-growing software manufacturer. It provides the know-how and tools to make supplier invoice automation- and processing processes more efficient, from purchasing to payment. Palette customers benefit from smarter ways of working, improved quality and reduced costs in their business. Palette is recognized as to be having the most automated approach to invoice matching and automation.

Palette is the market leader in Scandinavia with its own developed product, Baltzar Business Arena. Flexible and with a user-friendly interface, Baltzar integrates with leading ERP and finance systems. Baltzar users include some 600 institutions and business of all sizes in multiple sectors in 33 countries, including Barco, Findus, Handelsbanken, Abbot, Schenker Logistics and Stena Line.

The company attributes its success to emphasising the human element of IT. Through its relationship with partners and customers, it aims to help businesses to function more effectively by mastering technical processes.

Palette has offices in Stockholm, Gothenburg, Eskilstuna and Malmoe, with sales throughout Scandinavia and Europe. In 2004, 2005 and 2006, leading software author ReadSoft named Palette its 'Partner of the Year'.

ONEA www.onea.be

About Onea NV:

Onea web based invoice management solutions cover the complete automation of invoice approval starting from the purchase module towards your suppliers in a web based environment offering the Accounts Payable department intuitive tools for easy and accurate approval handling easily integrating in your accounting and procurement systems.

In developing scanpro onea collaborated closely with Kofax to develop a customized invoice processing module compliant with national mandates. These include strict regulations to ensure that digitally captured documents and images are accurately, safely and securely preserved, as well as mandates guaranteeing electronic data authenticity and integrity.

For more information, visit www.onea.be